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**BESPIN GLOBAL**

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# **Solution Brief**

Managed Services · Managed Backup & Data Protection

# Solution Overview

Managed Backup & Data Protection is a fully managed, secure, and governed backup service that enables organizations to protect critical data and workloads without the complexity of designing, operating, and continuously monitoring backup platforms in-house.

Built on Microsoft Azure and aligned with Microsoft Cloud Adoption Framework (CAF) and security best practices, the service provides end-to-end backup lifecycle management, policy governance, monitoring, restore validation, and cost optimization for enterprise cloud workloads.

The service is designed for organizations that want assured data protection and recovery outcomes, not the operational burden of managing backup tooling and processes themselves.



# Problem Statement

Organizations operating cloud and hybrid environments face increasing challenges around data protection:

- ✓ Backup policies are often misconfigured or inconsistently applied
- ✓ Backup failures go unnoticed due to lack of continuous monitoring
- ✓ Restore procedures are rarely tested, increasing recovery risk
- ✓ Retention requirements are misaligned with regulatory or audit needs
- ✓ Storage costs grow due to unmanaged backup data
- ✓ Cyber threats (e.g. ransomware) increase the importance of reliable recovery

Customers don't want to manage backup platforms — they want reliable, compliant data protection delivered for them.

# Business Value Proposition

Managed Backup & Data Protection enables organizations to:



01

Reduce risk of data loss and recovery failure

02

Improve compliance with retention and audit requirements

03

Increase confidence in restore readiness

04

Lower operational overhead for backup management

05

Control and optimize backup storage costs

06

Strengthen cyber resilience posture



The result is a secure, compliant, and operationally reliable data protection service operated by certified cloud specialists

# Key Features and Capabilities



## 1 Always Operational

- Continuous monitoring
- proactive issue handling

## 2 Security & Resilience

- Secure backup configuration aligned with Azure best practices

## 3 Lifecycle Management

- Backup policies
- Execution
- Restore validation handled end to end

## 4 Cost & Storage Optimization

- Retention
- Storage optimized over time

## 5 Audit & Governance Readiness

- Structured operations supporting compliance needs

# Target Customers

Managed Backup & Data Protection is designed for:



- 01** Government and semi-government organizations
- 02** Regulated industries (finance, healthcare, education)
- 03** Enterprises with critical cloud workloads
- 04** Organizations with compliance and audit requirements
- 05** Customers seeking to reduce operational risk and overhead



# Why Managed Backup & Data protection with Bespin Global

01

## Operational Excellence

Proven experience operating mission-critical cloud platforms with structured governance, SLAs, and audit readiness.

02

## Microsoft Alignment

Built on Azure and aligned with Microsoft Cloud Adoption Framework and security best practices.

03

## Reduced Risk

Eliminates common backup misconfigurations, unnoticed failures, and untested recovery processes.

04

## Predictable Operations

Delivers consistent, governed backup operations without the need for specialized internal teams.

# Ready to Get Started?

Contact our experts to assess your data protection requirements and implement a secure, fully managed backup and recovery service.

# Thank You



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